

Growth Management System (GMS)

Services	Deliverables
<ul style="list-style-type: none"> VIP/VIO Business Strategy 	<ul style="list-style-type: none"> Business Strategic planning meeting.
<ul style="list-style-type: none"> Foundation Training 	<ul style="list-style-type: none"> 5 training modules within the first 5 sessions at 3-5 hours each. 2 training modules can be done in same day.
<ul style="list-style-type: none"> Activities portal 	<ul style="list-style-type: none"> Licensing of private Cloud-based Activity and Project acceleration tool.
<ul style="list-style-type: none"> Progress Meetings 	<ul style="list-style-type: none"> Onsite, up to 4 hour project meetings and review of projects documented in the Activities Portal.
<ul style="list-style-type: none"> GLC Forum 	<ul style="list-style-type: none"> Optional participation in KY Growth Leadership Community Forum.
<ul style="list-style-type: none"> Additional Growth Kaizen Events 	<ul style="list-style-type: none"> As projects move through the Growth Phases, additional Growth Kaizen Events problem-solve and maintain traction.

Bring structure and focus to YOUR development activities

Growth Management System (GMS)

GMS is a transformational relationship between Company and AKA over an 18-24 month engagement. The multiple month engagement is needed to allow the culture within the Company to change from a reactive to proactive mindset. The systematic approach creates an empowered workforce trained to identify, vet and implement growth opportunities both on the plant floor and new revenue streams.

GMS starts off with 5 half day foundation workshops followed up by weekly/biweekly Progress Meetings lasting 2-4 hours per meeting.

Weekly/Bi-Weekly Progress Meetings are carried out with a Company Project Leader and Management Coach as well as certified AKA GMS Black Belt (BB) Process Coach. Your AKA BB Coach will facilitate meetings to be proactive, focused, and help coach, when needed, both the Project Leader and Management Coach in their roles to Increase Speed and Decrease Risk developing ideas. Additional Growth Kaizen events, as needed, will be performed onsite for problem solving, development of further ideas, and more in-depth understanding of specific problems that arise.

Benefits

GMS will:

- Communicate corporate strategic plans and objectives.
- Develop a culture of an empowered proactive workforce.
- Improve corporate moral and create a self-powered evolving workforce.
- Be able to identify and understand the 5 stages of implementing new growth streams; Ideation, Definition, Discovery, Development and Delivery (I-4D's).
- Understand how a GMS approach can help their company generate new revenue including:
 - Reducing non-value added growth activities
 - Identifying and vetting opportunities
 - Implementing Voice of The Customer in all processes
 - Increase speed and reduce risk of Growth and Innovation
 - Solving and managing problems and road blocks allowing for quick Growth.

